



Volume 10, Issue 7



Preferred United Plans[®]
"Alternative Funding"

Exciting News!

Expanding PUP-AF to the 100EE to 150EE Employer Market.

Database Underwriting with Employer Claims Experience.

PUP-AF Requirements:

- Completed Proposal Request Form with chosen plan designs.
- Census:
 - First & last names, genders, DOB, full address w/ zip codes, DOH, coverage tiers (EE, ES, EC, Family) & COBRA participants.
- Current benefit summary
- Current rates and renewal rates
- Claims experience:
 - Current year based upon effective date, not a rolling 12 mos.
 - Previous year's complete claims experience, based upon effective date.
 - Current individual claimants, in excess of \$25,000, with diagnosis.
 - Previous year individual claimants, in excess of \$25,000, with diagnosis.
 - Minimum required participation is 40% of all eligible FT employees.
 - Employer contribution must be a min. of 40% of employee cost.

PUP-AF Compensation:

- \$40 PEPM is the standard.
- Can request a different amount.

Proposal Outcomes:

- Preliminary Firm Rates
- Declination

Turnaround Time for Proposal:

- Allow 6 to 10 working days with all required information.
- Must quote out a minimum of 90 days prior to renewals.

Contact our Marketing department for any questions at 1-800-675-1233

or

Send the required data to:

Holly Gosko at gskoh@secureoneinc.com and
 Ele Ezell at ezelle@secureoneinc.com.

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