



*“Administrators with a Solution”*

Volume 4, Issue 4



## **Preferred United Plans**<sup>®</sup> **"Alternative Funding"**

Small employers are looking for other Health Insurance Solutions, getting away from the traditional guaranteed Fully Insured Carrier Platforms.

Small employers are looking to the agents/brokers in bringing something different than the same old carrier controlled coverage.

Preferred United Plans "Alternative Funding" (PUPAF) is the oldest established true small group self-funded aggregate program in Michigan. Our first employer groups came on back in 2013, which has grown to hundreds of clients that has now expanded into Ohio.

Reasons to sell PUPAF to employers:

- True aggregate only product (no specific stop loss in the employers plan).
- 100% surplus of excess claims fund, should paid claims paid fall short of funding factors, goes to the client.
- Companion Life Insurance Company is the stop loss carrier. (AM Best A+)
- On-line access to data.
- Employer size 2 employees to 140 employees.
- 39 years of administrative experience.
- MDLIVE for telehealth.
- Competitive rates with over 60 benefit plan options.
- You, the agent, set your own commission schedule.

PUPAF is a solution to lowering an Employers Health Insurance Cost.

Let us increase your portfolio to a greater assistance in delivering a new cost saving "Alternative".

[Click here for a Proposal Request Form!](#)

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**We utilize the networks below!**



**MDLIVE Telemedicine is included in all of our  
PUP "Alternative Funding" Plans!**

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**For questions about Preferred United Plans "Alternative Funding"  
please contact Carter Briggs at  
[briggsc@secureoneinc.com](mailto:briggsc@secureoneinc.com)  
or at 517-488-2369!**

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